



Our Firm

We formed PSCP in 2004 and are currently investing out of our third fund. We invest in established companies with experienced and committed management teams, providing capital for buyouts, recapitalizations, acquisitions and corporate growth. PSCP is committed to providing timely and direct feedback to capital requests, maintaining an open process and offering flexibility in our financing solutions.

Investment Focus

We have experience in and will invest in a wide range of industries, excluding real estate, financial services, biotech and oil and gas. Geographic preference is given to companies in the eastern half of the U.S.

Characteristics

- Sponsored and unsponsored transactions
- Profitable operating history
- Recurring revenue/customers
- Sustainable competitive position, coupled with attractive margins
- Operate in growing markets or able to increase market share in mature markets

Structure

- Subordinated debt with/without warrants
- Equity co-investments alongside subordinated debt
- Non-control position
- Financial and operational covenants
- Board seat or observation rights

Management Team

Fund principals have over 75 years of collective experience in mezzanine and equity investing, investment banking, commercial banking, consulting and senior executive operating positions. Members of our team have served as CFO and COO of public and private companies, providing us with an understanding of and appreciation for the operational and financial needs of companies.

INVESTMENT SIZE

\$3 - \$12 million
Subordinated Debt

Up to \$3 million
Equity alongside Debt

COMPANY SIZE

>\$10 million
Revenue

\$2 - \$8 million
EBITDA

PSCP TEAM

Michael Lasch
Managing Partner
laschm@pinecap.com
Albany, NY

Tim Welles
Managing Partner
wellest@pinecap.com
Albany, NY

David Morris
Managing Partner
morrisd@pinecap.com
Wellesley, MA

Jack Walsh
Vice President
walshj@pinecap.com
Wellesley, MA

Callie Carpenter
Controller
carpenterc@pinecap.com
Albany, NY

Albany, NY
54 State Street - Suite 302
Albany, NY 12207 518-449-9070

Wellesley, MA
572 Washington Street - Suite 16
Wellesley, MA 02482 781-237-0005

Realized Portfolio Companies



Provider of enterprise software management services and system integration for SMB.



Manufacturer of precision sheet metal components for the aerospace industry.



Manufacturer of materials for industrial, medical, sporting & military industries.



Owner/operator of premier fitness centers, primarily in partnership with local hospital systems.



Manufacturer and distributor of web conversion components for a variety of industries.



Provider of communications and connectivity solutions to southeast based companies.



Manufacturer of highly engineered packaging and material handling equipment.



Developer of appraisal software and provider of appraisal services.



Designer, manufacturer and retailer of bridal gowns and special occasion dresses.



Supplier and servicer of industrial generators and backup power solutions.



Manufacturer of highly engineered thermal management systems and components.



Manufacturer of tube assemblies for the aerospace and aircraft industries.



Supplier of point-of-sale transaction printers and barcode label printers.



Provider of packaging supplies and fillers and manufacturer of corrugated boxes.



Largest provider of vision care services in RI and southeastern MA.



Provider of design, architecture, engineering, and space management services.



Distributor of flooring products to the professional market.



Program management and project controls for public and private sectors.

Unrealized Portfolio Companies



Manufacturer of pre-cast and pre-stressed concrete products.



Manufacturer and installer of access control systems.



Provider of non-emergency medical transportation services.



Operator of primary care, urgent care and occupational medicine centers.



Provider of HVAC & refrigeration maintenance and services.



Manufacturer of conveyor components for material handling & distribution.



Multi-channel retailer of high-end outdoor action sports gear and apparel.



Curated marketplace of handcrafted art, home goods and apparel.



Manufacturer of mobile power generators.



Leading e-retailer of electric fireplaces, heating appliances and tin ceiling products.



Provider of full service accounts receivables management.



Provider of civil and environmental engineering services.



Provider of packaging supplies and corrugated boxes.



E-commerce retailer of premium photo products.



Developer, manufacturer and supplier of advanced rapid access solutions.



Designer/provider of outdoor gear, including tents, sleeping bags, and sleeping pads.



Online boutique retailer of value priced women's apparel.



Distributor/servicer of capital equipment to the auto collision repair industry.



Integrator and value-added distributor of material handling and automation solutions.



Designer and manufacturer of rotary shaft seals.



Provider of customized mobility equipment.



Manufacturer and supplier of premium frozen pizza dough products.



Environmental consulting and engineering services.



Specialty online retailer of coffee equipment and specialty coffees.



Ecommerce retailer of engagement rings and other fine jewelry.



Ecommerce retailer of sleepwear and other comfort products.



Provider of software development and testing services.



Online provider and designer of men's casual apparel.